



Rt Hon Peter Mandelson PC

Member
European Commission
200 rue de la Loi
B-1049 Brussels

25 July 2007

Dear Commissioner,

We appreciate the efforts that you have made to deliver real new trading opportunities for European business in the Doha Round. As strong supporters of an ambitious agreement, we now call on you to step up the pressure over the coming months in order to deliver new trading opportunities for European business.

Building on the draft NAMA modalities released in Geneva, BUSINESSEUROPE calls on the Commission to reach the following objectives:

- Achieve the lowest emerging country coefficient to attain the 15% maximum industrial tariff objective, to cut applied tariffs in countries such as India or Brazil and to keep developed and emerging country coefficients in sight of each other.
- Stipulate clearly that flexibilities for emerging countries will not lead to the exclusion of entire industrial sectors from the formula.
- Reduce the flexibilities offered to China which has a considerable trade surplus with the EU and which is not fully abiding by its international trade commitments.
- Further clarify the voluntary sectoral agreement section of the modalities on participation particularly of China and other key emerging countries.
- Maintain pressure for a new non-tariff barriers (NTBs) mediation mechanism, address sectoral NTBs and maintain the elimination of export restrictions and taxes as a key objective in bilateral consultations.

A more detailed set of recommendations has already been sent to the chief EU NAMA negotiator to assist her important work for future EU industrial competitiveness.

I would also like to reiterate our objectives in other areas, apart from NAMA:

- For services: new market access and greater legal certainty for EU services exporters in key sectors and countries;
- For trade facilitation: a binding reviewable agreement; and
- An ambitious agreement on harmonised interpretation and implementation of anti-dumping rules.



Furthermore, a balanced agreement on agriculture is a critical step to securing a comprehensive and successful outcome for the Round.

European companies count on the European Commission – and your strong leadership in this challenging period – to deliver an ambitious outcome of the negotiations.

Yours sincerely,

Ernest-Antoine Seillière